THANKS TO YOU, we had our best fundraising year ever in 2012—raising nearly $1 million to promote the osteopathic profession and improve the health of people worldwide. We hope this annual report conveys the impact of what we can do when we come together as a profession.

With your help, we:

- Supported special projects, grants and awards that recognize excellence and leadership in more than 100 osteopathic medical students, doctors and educators;
- Provided grants to cover travel expenses for osteopathic physicians and students going on medical missions to more than 20 countries around the globe;
- Collaborated with the AOA to promote the profession through mass transit advertising during National Osteopathic Medicine Week, generating over 62 million media impressions.

Thanks to you, these opportunities to promote and recognize excellence in our profession were possible. Thanks to you, we had an amazing year, making a difference at home and abroad!

As the 2012 President of the AOF, I was proud to represent you, and lead an organization that has been giving back to the profession for more than 60 years. Thank you for your generosity and support. Let’s continue to build on our success, and make an even greater impact in the coming year.

Respectfully,

Philip L. Shettle, DO
AOA’S NATIONAL OSTEOPATHIC MEDICINE WEEK

PUBLIC AWARENESS CAMPAIGN

AOA MINUTE

$20,000 grant to the AOA to support its AOA Minute video series, which highlights key osteopathic events, meetings and advocacy issues effecting the profession. The purpose of these short videos is to raise awareness of osteopathic medicine and communicate directly with members of the osteopathic family. In addition to highlighting the AOA's efforts to advance the osteopathic medical profession, the videos also provide information about AOA policy, advocacy, and professional development. The videos are distributed through the AOA’s Touchpoints e-alert system and can be viewed on the AOA’s website.

$25,000 grant to the AOA to help support a public awareness campaign on the Chicago transit system during April 2012, the month of National Osteopathic Medicine Week. Reaching hundreds of thousands of people every day, Chicago transit advertising is a powerful way to spread the DO message to the public and demonstrate the AOA’s commitment to raising awareness of the profession. The campaign generated over 62 million impressions.

OMED HELPING HANDS

FEEDING AMERICA SAN DIEGO

$10,000 to support an annual service project for OMED attendees and friends. This hands-on experience, offers attendees the opportunity to help with a variety of projects, all focused around feeding the hungry in the San Diego Metropolitan area. Volunteers worked in the distribution center to sort, clean, bag, and box food, prior to distribution. Because of its many volunteers, Feeding America San Diego is able to provide food to 73,000 different individuals each week.

NOMA

HEALTH FAIR FOR THE HOMELESS – SAN DIEGO

$2,000 grant to help support the National Osteopathic Medical Association’s Health Fair for the Homeless at the San Diego Rescue Mission during OMED 2012. During this event, volunteers performed health screenings and provided educational information for adults and children. For more than 50 years, the San Diego Rescue Mission has helped San Diego’s homeless and poor populations create better lives for themselves.
A group of 33 osteopathic medical students ventured from the comfort of their homes during the holidays to renovate houses of those less fortunate as part of the third annual AOF HumanTouch Student Leadership project on Dec. 27-30, 2012. The students worked with Habitat for Humanity of the Coachella Valley, Inc. (HFHCV) to help renovate two homes for needy families in Indio, Calif.—a widow whose home fell into disrepair after her husband passed away, and a single mom with two children.

The project encourages teamwork and building leadership skills through service learning. “Helping the families was truly a rewarding experience,” said Kai Schlingmann, 28, a third-year medical student at Lake Erie College of Osteopathic Medicine at Seton Hill in Greensburg, Penn.

“It made me more sensitive to the impact that hardship can have on a family. There is no pill a physician could prescribe to affect the amount of change that we brought about in our few days there. It is a reminder that we can touch the lives of others in ways other than through medical therapy,” he said.

The AOF HumanTouch Leadership project was made possible in part by support from AOF Community Trust Partners: Eli Lilly, Pfizer, Purdue and Sanofi.

$25,000 grant to help support DOCARE International’s year-round continuity of care clinic in Guatemala. The free clinic has made a profound impact on the lives and health of the indigenous people of San Andres Itzapa, Guatemala. It also serves as a year-round training site for osteopathic medical students and provides a unique opportunity for osteopathic physicians to provide medical care to a neglected part of the world.
AOF ROSSNICK HUMANITARIAN GRANT

Osteopathic physicians, residents and students are able to make a difference and “DO good” around the world through the AOF Rossnick Humanitarian Grant program. These grants help caring individuals give back and showcase the talents and compassion of the osteopathic profession.

In 2012, the AOF provided 30 Rossnick Humanitarian Grants to individuals who dedicated one week to several weeks of their lives to provide medical care to people worldwide who need it the most.

3/16/2012  Dominican Republic  Jeanne N. Wahl, DO
3/25/2012  Ecuador  Kuhali Kundu, OMS IV
3/31/2012  Ecuador  Lauren C. Prest, OMS III
4/1/2012  India  Holly Asmussen, OMS IV
4/1/2012  Nepal  Nate A. Morin, OMS IV
4/1/2012  Guatemala  Joseph M. Otonichar, OMS IV

Nicaragua  Venette Pierre, DO
5/26/2012  Nicaragua  Stanley E. Grogg, DO
5/26/2012  Nicaragua  Korre Fairman, OMS I
5/26/2012  Nicaragua  Ijeoma M. Okeke, OMS I
5/26/2012  Nicaragua  Lindsey E. Graff, OMS I
5/26/2012  Nicaragua  Tara D. Gravenstine, OMS I
5/31/2012  Ethiopia  Naomi M. Davidson, OMS I
6/1/2012  Guatemala  Philip I. Hall, OMS I
6/1/2012  Guatemala  Jayson Malufau, OMS I

India  Ashley T. Hock, OMS I
6/1/2012  Tanzania  Emma A. Coleman, OMS I
6/1/2012  Guatemala  Jesse Beard, OMS I
6/9/2012  Belize  Emily Allex, OMS I
6/13/2012  Costa Rica  Stephanie DePaepe, OMS I
6/13/2012  Costa Rica  Linh T. Tran, OMS I
6/23/2012  Haiti  Stephanie K. Covey, OMS II
6/24/2012  Bolivia  Ankeeta Mehta, OMS I
6/25/2012  Ecuador  Allison R. Jarstad, OMS III
6/29/2012  Peru  Moina Snyder, OMS II
7/14/2012  Jamaica  Zachary H. Griggs, OMS I
7/16/2012  India  Reena Ramakrishnan, OMS I

Ghana  Natalie Wessel, OMS IV
7/27/2012  Peru  Shane Sergent, OMS III
7/29/2012  Peru  Sophia M. Johnson, OMS III
1/7/2013  Africa  

NICARAGUA “There are personal interactions that I will remember forever, and little lessons that touched me. It is so easy for me to give. I have so much, and the least I can do is donate my time. The patients may have gotten medical care, but I received a lifetime lesson. All a part of learning to be a great doctor.”
Tara D. Gravenstine, OMS I
AOF READY RELIEF BOX

Working with Heart to Heart International, the AOF provides Ready Relief Boxes for osteopathic physicians participating in medical missions around the world. The pharmacy in a box contains $7,500 worth of essential medicines and supplies commonly used to treat the world’s poor and underserved. Its sturdy, suitcase-like design can withstand the rigors of international travel and can help up to 400 people.

During 2012, the AOF provided 17 Ready Relief Boxes to osteopathic physicians who brought medical care to people around the world who need it the most.

1/14/2012 Dominican Republic  William Joshua Cox, DO
1/29/2012 Nepal Thomas J. Mohr, DO
2/9/2012 Guatemala Guatam J. Desai, DO
2/25/2012 Guatemala Paul LaCasse, DO
3/10/2012 Ecuador Jill A. Wallace-Ross, DO
3/17/2012 Dominican Republic Jeanne M. Wahl, DO
3/21/2012 Malawi Kenneth E. Root, Jr., DO
3/25/2012 Dominican Republic James E. Powers, DO
3/25/2012 Honduras David C. Harden, DO
4/1/2012 Honduras Ronald P. Januchowski, DO
6/1/2012 Guatemala Paul M. McHugh, DO
7/1/2012 Peru Al Turner, DO, MA
7/8/2012 El Salvador Michelle Jacobs, DO
7/17/2012 Dominican Republic Larry L. Oteham, DO
8/1/2012 Peru Gary L. Willyerd, DO
12/15/2012 Nicaragua Tony A. Little, DO
12/31/2012 Haiti Calvin L. Schirer, DO

NEPAL “We traveled to Kumari, six hours from Kathmandu, over roads that had just been pick-axed from the mountain-side. For three days our team saw hundreds of villagers. Many who had walked miles across muddy hillsides. This area had seen medical professionals only one other time, several years earlier. While our team was excited to help so many we realized how access to medical care and lack of local resources are life and death issues for our brothers across the globe. Many people contributed to our trip, but the AOF’s Ready Relief Box was instrumental to our efforts.”

Thomas Mohr, DO
STUDENT AWARDS

AOA PRESIDENTIAL MEMORIAL LEADERSHIP AWARD
BRITTANY E. GRADY, OMS IV
Lincoln Memorial University, DeBusk College of Osteopathic Medicine

WILLIAM G. ANDERSON, DO, MINORITY SCHOLARSHIP
DARION L. SHOWELL, OMS IV
Edward Via College of Osteopathic Medicine

MCCAUGHAN HERITAGE SCHOLARSHIP
JOANNA F. GIBBONS, OMS V
University of North Texas Health Science Center, Texas College of Osteopathic Medicine

BURNETT OSTEOPATHIC STUDENT RESEARCH AWARD
JUSTINE E. PARKER, OMS V
Midwestern University, Chicago College of Osteopathic Medicine

EDUCATOR OF THE YEAR
ALAN D. CUNDARI, DO, MSHPE
Western University of Health Sciences, College of Osteopathic Medicine of the Pacific

WOLFGANG G. GILLIAR, DO
New York College of Osteopathic Medicine

PAUL S. MCCORD, DO MEMORIAL SCHOLARSHIP
DONNA JONES MORITSUGU MEMORIAL AWARDS
PLAQUES
AWARDED TO 27 SPOUSES OF GRADUATING OSTEOPATHIC MEDICAL STUDENTS

WELCH SCHOLARS GRANTS
$2000 Award
AWARDED TO 29 OSTEOPATHIC MEDICAL STUDENTS IN THEIR SECOND YEAR OF OSTEOPATHIC MEDICAL SCHOOL

EXCELLENCE IN DIABETES CARE AWARD
MARC A. VENGROVE, DO
Chief, Division of Endocrinology and Metabolism
Center for Diabetes in Pregnancy Program at Lehigh Valley Health Network

FIT FOR LIFE AWARD
COLONY S. FUGATE, DO
Medical Director
Oklahoma State University Center for Health Sciences Family Health and Nutrition Clinic

JAMES M. LALLY, DO
EMERGING LEADER AWARD
SHANNON C. SCOTT, DO
Midwestern University, Arizona College of Osteopathic Medicine

LIFETIME ACHIEVEMENT AWARD
HOWARD L. NEER, DO

OUTSTANDING RESIDENT OF THE YEAR AWARD
JOHN R. CASEY, DO, MA
Emergency Medicine

JULIEANNE P. SEES, DO
Pediatric Neuromuscular Orthopaedic Medicine

PARTNERS AGAINST PAIN AWARD
JOHN C. LICCIARDONE, DO, MS, MBA
Executive Director and Principal Investigator
The Osteopathic Research Center’s Osteopathic Health Outcomes in Chronic Low Back Pain Trial

PHYSICIAN OF THE YEAR
ANNE EUCHARISTA BROOKS, SNJM, DO

PROFESSIONAL AWARDS

Supported in Association with Merck
$5,000 Award and Travel Grant

Supported in Association with Pfizer
$10,000 Award and Travel Grant

Supported in Association with Novo Nordisk
$10,000 Award and Travel Grant

Supported in Association with Purdue
$10,000 Award and Travel Grant

Recognition and Travel Grant

Recognition and Travel Grant

Recognition and Travel Grant

Recognition and Travel Grant
It’s with deep appreciation that we recognize and thank the following corporations for investing in the future of the osteopathic profession by supporting the AOF and its mission through unrestricted annual giving.

<table>
<thead>
<tr>
<th>Community Trust</th>
<th>Pinnacle Partner</th>
<th>President’s Circle Partner</th>
<th>Patron Partner</th>
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</thead>
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<tr>
<td>$50,000</td>
<td>$30,000</td>
<td>$20,000</td>
<td>$10,000</td>
</tr>
<tr>
<td>Eli Lilly &amp; Company</td>
<td>Pharmaceutical Research and Manufacturers of America (PhRMA)</td>
<td>Abbott Laboratories</td>
<td>Allergan USA, Inc.</td>
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<tr>
<td>Pfizer Pharmaceuticals, Inc.</td>
<td>Novo Nordisk, Inc.</td>
<td>Boehringer Ingelheim Pharmaceuticals, Inc.</td>
<td>AstraZeneca Pharmaceuticals LP</td>
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<tr>
<td>Purdue Pharma L.P.</td>
<td></td>
<td></td>
<td>Novo Nordisk, Inc.</td>
</tr>
<tr>
<td>Sanofi</td>
<td></td>
<td></td>
<td>GlaxoSmithKline</td>
</tr>
</tbody>
</table>

The following affiliates have invested in the future of the osteopathic profession by supporting the AOF and its mission during 2012. Their gifts show their dedication to promoting the osteopathic profession and helping improve the health of others. It’s with deep appreciation that we thank the following affiliates for their support.

Gold Leadership Society
$2,500 - $4,999
Nova Southeastern University, College of Osteopathic Medicine
Westchester General Hospital

Silver Leadership Society
$1,000 - $2,499
American College of Osteopathic Emergency Physicians
American Osteopathic Association
Bernstein Investment Research & Management
Botsford Hospital
Chino Valley Medical Center
Florida Osteopathic Medical Association
Heart to Heart International
Kirkville College of Osteopathic Medicine, A.T. Still University of Health Sciences
Lake Erie College of Osteopathic Medicine
Lincoln Memorial University-Debusk College of Osteopathic Medicine
Metro Health Hospital - Grand Rapids, MI
Michigan Osteopathic Association
Michigan State University, College of Osteopathic Medicine
Midwestern University, Chicago College of Osteopathic Medicine
New York College of Osteopathic Medicine
Oklahoma State University Center for Health Sciences, College of Osteopathic Medicine
Osteopathic Physicians and Surgeons of California
Rocky Vista University, College of Osteopathic Medicine
University of Medicine and Dentistry of New Jersey, School of Osteopathic Medicine
University of New England, College of Osteopathic Medicine
Western University of Health Sciences, College of Osteopathic Medicine of the Pacific

We regret the inadvertent omission of any donor listing or incorrect donor figures. If you feel that we are in error, please contact mburton@aof.org or call 312.202.8231 during business hours.

The AOF would also like to thank our many "Friends" of the Foundation who have contributed in amounts less than $100.
Bronze Leadership Society
$500 - $999
American College of Osteopathic Family Physicians
American College of Osteopathic Obstetricians and Gynecologists
American Osteopathic Academy of Orthopedics
American Osteopathic College of Radiology
Des Moines University, College of Osteopathic Medicine
Illinois Osteopathic Medical Society
Kansas City University of Medicine and Biosciences, College of Osteopathic Medicine
New England Journal of Medicine

Gentry Club
$250 - $499
American Academy of Osteopathy
American College of Osteopathic Pediatricians
Broward County Osteopathic Medical Association - District #6
Philadelphia College of Osteopathic Medicine

A special thank you to the following affiliates for their Lifetime Contributions to the AOF.

Diamond Leadership Society
Lifetime Members
American Osteopathic Association
Illinois Osteopathic Educational Foundation

Platinum Leadership Society
Lifetime Member
Michigan State University, College of Osteopathic Medicine

Gold Leadership Society
$2,500 to $4,999
Alan M. Lessner, MD
Larry A. Wickless, DO

Silver Leadership Society
$1,000 to $2,499
Peter B. Ajluni, DO
Mark A. Baker, DO
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It’s with deep appreciation that we recognize and thank the following individuals for investing in the future of the osteopathic profession by supporting the AOF and its mission through unrestricted annual gifts to the AOF or gifts in memory of someone special.
### REVENUES: WHERE THE MONEY COMES FROM

<table>
<thead>
<tr>
<th>Source</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Contributions</td>
<td>$554,494</td>
<td>$514,294</td>
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<tr>
<td>Affiliate Contributions</td>
<td>$5,250</td>
<td>$14,125</td>
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<tr>
<td>Corporate Contributions</td>
<td>$415,000</td>
<td>$320,000</td>
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<tr>
<td>Other Contributions</td>
<td>$331,825</td>
<td>$269,936</td>
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<tr>
<td>Interest on Notes Receivable</td>
<td>$7,010</td>
<td>$13,045</td>
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<tr>
<td>Investment Return</td>
<td>$903,533</td>
<td>$(313,438)</td>
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<tr>
<td>Service Fees</td>
<td>$6,250</td>
<td>$8,000</td>
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<td><strong>TOTAL REVENUES</strong></td>
<td><strong>$2,223,362</strong></td>
<td><strong>$825,962</strong></td>
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</table>

### 2012 ANNUAL DONOR REVENUE

- Individual: $554,494
- Affiliate: $5,250
- Corporate: $415,000
- Other: $331,825
- **Total**: $1,306,569

### DISTRIBUTION OF 2012 GRANT, SCHOLARSHIP, AWARD & PROGRAM FUNDS

- Physicians: 12%
- Student: 42%
- Programs: 47%

### EXPENSES: WHERE THE MONEY GOES

<table>
<thead>
<tr>
<th>Category</th>
<th>2012</th>
<th>2011</th>
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</thead>
<tbody>
<tr>
<td>Grants, Scholarships, Awards, Programs</td>
<td>$1,326,980</td>
<td>$1,311,084</td>
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<td>General &amp; Administrative</td>
<td>$256,678</td>
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<td>Fundraising</td>
<td>$62,066</td>
<td>$63,793</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$1,645,724</strong></td>
<td><strong>$1,648,241</strong></td>
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</tbody>
</table>

### CHANGE IN NET ASSETS:

- Net Assets at Beginning of Year: $9,985,815
- Net Assets at End of Year: $10,563,453
- **Change**: $577,638
- **Net Assets at Beginning of Year**: $9,985,815
- **Net Assets at End of Year**: $10,563,453
- **Change**: $(822,279)
The American Osteopathic Foundation is honored to recognize the following individuals for their outstanding dedication and support of the AOF and the Osteopathic Profession.

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**MISSION**

TO IDENTIFY AND SUPPORT PHILANTHROPIC ACTIVITIES THAT IMPROVE PEOPLE’S HEALTH AND ENHANCE THE OSTEOPATHIC PROFESSION.
MORE THAN 500 osteopathic physicians, students, educators and their friends and family, as well as corporate benefactors joined us for AOF’s annual Honors celebration on October 6 at OMED. During Honors 2012, we saluted the stars of the osteopathic profession, including the 2012 Physician of the Year and Educators of the Year. Event goers enjoyed an evening of drinks, dinner and dancing at one of San Diego’s newest and hottest venues: The Broadway Pier and Pavilion.

The AOF recognized leadership and excellence in osteopathic medicine at the 2012 Honors celebration in San Diego. Save the date for a fun-filled 2013 Honors night: Sept. 29 in Las Vegas.

YOU CAN MAKE A DIFFERENCE
Please consider making the AOF a charity of choice: it’s up to YOU to ensure the profession continues to make a difference in the health of others and provide leadership in serving the neediest populations at home and abroad. Your gift to the AOF helps us to promote the osteopathic profession and change the world. If you don’t support the profession, who will? DO IT TODAY!

CORPORATE BENEFACTORS

COMMUNITY TRUST
$50,000 Annual Unrestricted Donation

Pinnacle Partner
$30,000 Annual Unrestricted Donation

President’s Circle Partner
$20,000 Annual Unrestricted Donation

Patron Partner
$10,000 Annual Unrestricted Donation

We would also like to thank those corporations who donate annually in amounts less than $10,000.

If you have any questions, contact Maggie Burton at 312-202-8231 or mburton@aof.org